

Expression of Interest (EOI)

For Empanelment for conducting “Comprehensive study on Warehousing Infrastructure, Ecosystem, Practices, Opportunities and Future Directions in India”

Warehousing Development and Regulatory Authority Government of India

NCUI Building, 4th Floor, 3, Siri Institutional Area, August Kranti Marg, Hauz Khas, New Delhi - 110016, Tel. No. 49536496, 49092978

April, 2026

**Warehousing Development and Regulatory Authority
Government of India**

NCUI Building, 4th Floor, 3, Siri Institutional Area, August Kranti Marg,
Hauz Khas, New Delhi - 110016, Tel. No. 49536496, 49092978

REQUEST FOR EXPRESSION OF INTEREST

WDRA hereby invites Expression of Interest (EOI) from qualified and experienced firms/companies for conducting a "Comprehensive Study on Warehousing Infrastructure, Ecosystem, Practices, Opportunities and Future Directions in India"

The EOI Document containing the details of background, objective, scope of work, eligibility criteria, evaluation criteria, method of evaluation, selection process, submission requirement etc. can be downloaded from the website www.wdra.gov.in

Further details, if any, may be obtained from the Deputy Director (SA), WDRA during working hours.

Last date for submission of EOI is 18.05.2026 up to 1800 hrs. Sealed envelope marked to the below address, containing "EOI for Comprehensive Study on Warehousing Infrastructure, Ecosystem, Practices, Opportunities and Future Directions in India" on the top of the cover. The EOI may be submitted to:

The Deputy Director (SA)

Warehousing Development and Regulatory Authority, Government of India
NCUI Building, 4th Floor, 3, Siri institutional Area, August Kranti Marg,
Hauz Khas, New Delhi - 110016, Tel. No. 49536496, 49092978

Applicants meeting the Qualification criteria may be invited for presentation/ proposal before WDRA.

The Deputy Director (SA),
Warehousing Development & Regulatory Authority
NCUI Building, 4th Floor, 3, Siri Institutional Area, August Kranti Marg,
Hauz Khas, New Delhi - 110016, Tel. No. 49536496, 49092978

Note: The EOI is not an offer and is issued solely to receive proposals for Conducting study Warehousing Infrastructure, Ecosystem, Practices, Opportunities and Future Directions in India. WDRA reserves the right to accept/ reject any or all proposals without assigning any reason whatsoever. Further, WDRA reserves the right to withdraw/ amend/ cancel /invite afresh this EOI without liability and without assigning any reason. Information provided at this stage is indicative and WDRA reserves the right to amend/add further details in the EOI at any stage.

Warehousing Development and Regulatory Authority
Government of India
NCUI Building, 4th Floor, 3, Siri Institutional Area, August Kranti Marg,
Hauz Khas, New Delhi - 110016, Tel. No. 49536496, 49092978

LETTER OF INVITATION

No. T-30015/1/2025-Technical

Dated:17.04.2026

Warehousing Development and Regulatory Authority (WDRA) invites sealed Expression of Interest (EOI) from eligible applicants for "Comprehensive Study on Warehousing Infrastructure, Ecosystem, Practices, Opportunities and Future Directions in India".

The EOI Document containing the details of background, objective, scope of work, eligibility criteria, evaluation criteria, method of evaluation, selection process, submission requirement etc. is enclosed.

The EOI Document is also available on the WDRA website www.wdra.gov.in.

The interested parties may submit their responses in sealed envelopes in prescribed format to the undernoted address, latest by 18.05.2026 up to 18:00 hrs, at the following address: -

The Deputy Director (SA),
Warehousing Development and Regulatory Authority
NCUI Building, 4th Floor, 3, Siri Institutional Area, August Kranti Marg, Hauz Khas, New
Delhi - 110016, Tel. No. 49536496, 49092978

Queries if any may be referred in writing to Asst. Director (SA), WDRA at the above-mentioned addresses or at E- mail: - adsa.wdra@gov.in , ddsa-wdra@gov.in

1. About WDRA

The Warehousing Development and Regulatory Authority (WDRA) is a statutory body established under the Warehousing (Development and Regulation) Act, 2007, and operational since October 26, 2010, under the Department of Food and Public Distribution, Government of India, with headquarters in New Delhi. WDRA regulates the warehousing sector, promotes scientific storage practices, and facilitates a negotiable warehouse receipt (NWR) system to enable farmers and depositors to access finance against stored goods, thereby enhancing rural liquidity, improving supply chains, and ensuring higher returns through better grading and quality control. Its mission focuses on protecting depositor interests, fostering orderly growth in warehousing, and integrating electronic NWRs for efficient trading and lending.

1.1. Background

India's logistics and warehousing sector has been undergoing rapid transformation, driven by economic growth, policy reforms, technological advancements, and evolving consumer demands. Warehousing plays a critical role in the supply chain by facilitating storage, distribution, and value-added services. However, the sector continues to face structural and regulatory challenges, such as lack of standardized practices, fragmented infrastructure, capacity constraints, and insufficient data on warehousing assets and operations.

The Warehousing Development and Regulatory Authority (WDRA), in its mandate to regulate and develop the warehousing ecosystem, proposes to undertake a comprehensive study to assess the current state of warehousing in India. This study will inform future interventions, help in identifying policy and infrastructure gaps, and serve as the basis for updating or developing standards for Warehousing as required.

In this regard, a preliminary study is essential to understand the current warehousing landscape and identify the parameters that if need arises may be considered to be incorporated into the standards.

2. Objective of the Study

The primary objective of this study is to conduct a comprehensive assessment of the warehousing sector in India. It will begin by analyzing current trends and the potential for growth in the number, capacity, and types of warehouses, aligned with the Viksit Bharat Vision 2047, to meet the projected expansion in agriculture, industry, and trade in the Country. The study will further examine warehouse types, operational practices, usage patterns, regulatory frameworks, infrastructure, and technology adoption. It will also offer projections and recommendations for standardization.

3. Scope of Work

The study shall cover the following:

A. Categorization and Classification of Warehouses

- Identify and categorize existing types of warehouses (e.g., Agri-warehouses, cold storage, bonded warehouses, Distribution centers, private/public/government-owned, etc).
- Classification based on:
 - Size/capacity (small, medium, large)
 - Ownership (public/private/cooperative)
 - Usage (multi-commodity, single-commodity, specialized)
 - Commodity stored (Agricultural, Non-Agricultural, FMCG, chemicals, electronics, etc.)
- Regional distribution of warehouse types across the country viz-a-viz production of agricultural products, manufactured goods etc in the region in order to determine adequacy of right category of Warehouse.

B. Existing Practices and Operational Standards

- Study existing warehousing practices and protocols.
- Review current methods for:
 - Inventory management (manual, barcode, RFID, WMS, etc.)
 - Record keeping and documentation
 - Quality control and hygiene practices
 - Safety and security protocols
 - Fire safety and disaster resilience
 - Pest and rodent control measures

C. Regulatory and Institutional Framework

- Review national and state-level policies/regulations applicable to warehouses.
- Examine WDRA's current guidelines and other applicable standards (e.g., BIS, FSSAI, APEDA).
- Identify gaps and overlaps in regulatory oversight.

D. Infrastructure and Equipment

- Assess the common types of infrastructure and equipment used:
 - Material handling equipment (labor intensive, forklifts, conveyors, etc)
 - Temperature and humidity control systems
 - Weighing and grading systems
 - Dunnage used
- Level of mechanization and automation across different types of warehouses.

E. Statistical Analysis

- Estimate number and distribution of warehouses by category.
- Market share (%) of warehouses based on:
 - Type and usage
 - Region and ownership
 - Commodity stored
- Warehouse throughput and storage turnover statistics.
- Demand and supply gap analysis.

The sample size of warehouses to be considered for the study shall be 5%. Additionally, the states for sampling shall be chosen in coordination with the WDRA Stakeholder Division

F. Future Projections and Trends

- Forecast growth of warehousing sector over the next 15 years.
- Impact of:
 - Logistics and supply chain development
 - E-commerce growth
 - Agricultural reforms and infrastructure schemes
 - Urbanization and industrialization
- Recommendations on capacity expansion, technology adoption, and sustainability.
- Any existing/proposed government policies like World's largest grain storage scheme should be taken into account

G. Stakeholder Consultation

- Engage with:
 - Warehouse associations and operators
 - Logistics and supply chain experts
 - Related Government departments and regulators
 - Farmer Producer Organizations (FPOs), cooperatives, private companies
- Collect qualitative insights on challenges and best practices.

H. International Best Practices

- Review international standards and models (ISO, etc.)

Applicability and adaptability to Indian context.

I. Data of Warehouses

- Has to collect data of all the warehouses of each state including:
 - Identifying and contacting Warehousing license issuing authority of each state
 - Collecting the directory of such licensed warehouses
 - To get the data of type of warehouses
 - To get count/ district wise warehouse data in each state

4. Duration:

The Estimated duration of the study is proposed to be **5-6 months** from the date of award of the contract.

5. Eligibility criteria and Experience:

The eligibility of the firms applying for the said bid shall be evaluated as per the details below:-

1- The interested parties should have at least 100 employees on a regular basis as on 31st March 2026

In this Regard the Party or Firm must submit a self-certified declaration.

2- The interested parties should have average Turnover of Minimum 50 Cr in last Three Financial Years not before FY 2022-23 , In this Regard the Party or Firm must submit a self-certified declaration.

3-As per Tabulated Below

Criteria	Sub-Criteria	Slabs	Description	Maximum Marks	Supporting Documents	Max Marks
A. Firm's National /State level Experience	Study conducted with relevance in warehousing/ logistics/supply chain studies at National/State Level	Slab 1	Minimum requirement: 3 similar assignments at national/state level	15	1. Work Orders clearly mentioning scope (logistics/warehousing/supply chain) with client name. 2. Completion Certificate from the concerned department on official letter head. OR Final payment details/Sanction Order for concerned Work Order issued by the Client.	30
		Slab 2	More than 3 and upto 8 similar assignments at national/state level (15 marks for 3 assignment and thereafter 3 marks for each additional assignment)	30		
	Experience with any national/state level study or similar type of Government assignments, with <u>Ministry/ PSUs/Government bodies /Regulatory bodies</u> (e.g. DFPD, WDRA, FCI, CWC etc.)	Slab 1	minimum 05 assignments with Govt./Ministry/Public Sector/ Govt. regulatory body/Government body	15	1. Work Orders clearly mentioning scope (logistics/warehousing/supply chain) with client name. 2. Completion Certificate from the concerned department on official letter head. OR Final payment details/Sanction Order for concerned Work Order issued by the Client. OR Letters of Appreciation or Acknowledgement from the clients /ministries or regulatory bodies recognizing project contribution. <i>*No projects should be repeated across the categories i.r.o Firm's National /State level Experience</i>	30
		Slab 2	More than 05 and Upto 10 assignments with Govt./Ministry/Public Sector/ Govt. regulatory body/Government body (15 marks for 5 assignment and thereafter 3 marks for each additional assignment)	30		
B. Team Experience & Qualifications	Team should be led by the Professional having experience/ academic/professional background with knowledge of Warehousing /logistic / Supply chain	Slab 1	8-12 years of relevant experience in warehousing/ logistics/supply chain/national level Study conduction with academic/ professional qualifications (at least Post Graduate) with knowledge of ISO/BIS/other global Warehousing Standards.	5	1. Proof of Relevant Experience (Minimum 8 years required): CV of the proposed team lead certified by employer must clearly mention role, duration, and projects in warehousing/logistics/supply chain./ Proof of Academic/Professional Background 2. Proof of Knowledge or Certification in Standards (ISO/BIS/Global Warehousing	10

/ISO/BIS/other global Warehousing Standards.	Slab 2	13--18 years of relevant experience in warehousing/ logistics/supply chain/national level Study conduction with academic/ professional qualifications (at least Post Graduate) with knowledge of ISO/BIS/other global Warehousing Standards.	10	Standards) OR Training/completion certificates in: ISO 9001, ISO 14001, ISO 22000, etc. OR A summary table showing experience timeline, role, and standards exposure duly certified by the bidder/employer.	
Minimum 3 members Experts in warehousing/logistics infrastructure. Proposed, members should be skilled in data analysis.	Slab 1	All 3 members Having domain expertise and data analysis skills (certifications, applied use in projects)	5	1. For Domain Experience (Warehousing/Logistics Infrastructure): CVs of all team members having Project experience summaries showing individual roles in warehousing/logistics assignment duly certified by the bidder/employer. 2. For Data Analysis Skills: Certificates of training in tools such as: Excel (advanced), Power BI, Tableau, Python, SQL, SPSS, etc. OR Experience documentation in data-intensive assignments (e.g., data audits, warehouse efficiency analytics) OR Self-declaration duly verified by the employer/bidder towards the team members proficiency in skills/tools used 3. There should be no change in the Nodal officer from the start of the project till completion of the final project report. A declaration should be submitted by bidders regarding this.	10
	Slab 2	More than 3 and upto 5 members Having domain expertise and data analysis skills (certifications, applied use in projects)	8		
	Slab 3	More than 5 members Having domain expertise data analysis skills (certifications, applied use in projects)	10		
Local presence across states for ground level research, consultation and data collection experience.	Slab 1	Having offices in at least 5 states as per Indian Geography	5	1. For Geographic Presence: Self-declared letter from the bidder confirming presence of office in at least 05 states up to 10 States across the country	10
	Slab 2	Having offices in more than 5 and upto 10 states as per Indian Geography (5 marks for offices in 5 states and thereafter 1 mark for each office in additional State)	10		

C. Understa nding of Subject and Context	Demonstrate understanding of warehousing sector dynamics in India, Insights/recommendations for standardization and alignment with government visions like Viksit Bharat 2047, world's largest grain storage scheme, etc	Not Appli cable	A PPT presentation to be given in front of the committee members	5	PPT/white paper to be submitted along the technical proposal and will be evaluated by a designated committee Minimum Qualifying marks in this category should not be less than 4 marks.	5
D. Submissi on of Technica l Proposal	Technical proposal to be submitted by bidder as details in Annexure-1	Not Appli cable		5		5
	Total Marks:					100
	Overall Minimum Qualifying Marks (Total):					75

Note:- Apart from the minimum qualifying marks, Minimum 50% marks are required to be scored in each criteria category i.e. A, B, and D separately in order to be eligible. For C minimum 80% marks are required to be eligible

Annexure-1: Technical Proposal Contents
(To be submitted as part of the Technical Proposal by the Bidder)

1. Cover Letter

- Brief introduction of the bidder organization.
- Confirmation of interest in undertaking the assignment.
- Statement of acceptance of the Terms of Reference (ToR), eligibility criteria, and evaluation process.
- Contact details of the authorized signatory.
- Signed and stamped by the authorized representative of the bidder.

2. Organization Profile and Experience

- Name, year of incorporation, legal status, and registered address.
- PAN, GST registration details.
- Overview of experience in warehousing/logistics/supply chain-related studies.
- Summary of past assignments with scope and scale (national/multi-state).
- Details of assignments with Ministries, PSUs, or Regulatory bodies.

Supporting Documents:

- Work Orders clearly mentioning scope (logistics/warehousing/supply chain) with client name.
- Completion Certificates or Final payment details/Sanction Order for concerned department of official letter head.
- Letters of Appreciation or Acknowledgement from the clients /ministries or regulatory bodies recognizing project contribution.

3. Team Composition and Expertise

- Proposed team structure for the assignment.
- Names, designations, and roles of each member.
- Summary of relevant qualifications and years of experience.
- Specific experience of team leader in warehousing and standards (ISO, BIS, etc.).
- Expertise in data analytics tools.
- Details of field researchers/stakeholder engagement specialists.

Supporting Documents:

- CVs of all proposed team members.
- Proof of academic qualifications and certifications.
- Work experience letters or declarations from employers.
- Certificate of Office presence across **Indian States**.

4. Understanding of the Assignment

- Demonstration of understanding of the warehousing sector in India.
- Challenges and gaps in warehousing infrastructure and regulations.
- Importance of standardization in alignment with government visions (e.g., Viksit Bharat 2047).
- Consideration of current government initiatives such as the grain storage scheme.

5. Proposed Approach and Methodology

- Description of methodology for data collection, analysis, and stakeholder consultations.
- Use of qualitative and quantitative methods.
- Data validation, triangulation, and quality control plan.
- Integration of international best practices and benchmarking with Indian context.

6. Work Plan and Timeline

- Activity-wise breakdown of the study.
- Timeline in weeks/months from the date of award.
- Milestone-based scheduling (Inception, Field Work, Draft Report, Final Submission).
- Team deployment schedule.

7. Deliverables

The following deliverables are expected:

- Inception Report (1 month)
- Progress Report (1 month)
- Interim Report (3 month)
- Presentation to WDRA (15 days)
- Final Report (15 days)
- Raw data files and analytical outputs (as applicable). **Collected Data will be confidential and will strictly be the property of WDRA property. Hence all related data, raw files has to be submitted to WDRA along with the report.**

8. Payment Terms (Indicative)

- 10% on approval of Inception Report.
- 20% on completion of field work and submission of progress report.
- 30% on submission of Interim Report.
- 40% on acceptance of Final Report and deliverables.

9. Declarations

- Declaration of no conflict of interest.
- Declaration of not being blacklisted or debarred by any government entity.
- Self-declaration for the accuracy of submitted documents and information.

(Note- Declaration must be submitted on the letter head of the organization/firm)

10. Presentation (PPT) or White Paper

- A presentation (maximum 10 slides) outlining:
 - Understanding of sector context
 - Methodology overview
 - Innovation or insights proposed
 - Alignment with government initiatives

11. All pages of EOI should be signed and submitted i.r.t. acceptance of all terms & conditions of EOI.

12- The interested parties should have at least 100 employees on a regular basis as on 31st March 2026
In this Regard the Party or Firm must submit a self-certified declaration.

13- The interested parties should have average Turnover of Minimum 50 Cr in last Three Financial Years not before FY 2022-23 , In this Regard the Party or Firm must submit a self-certified declaration.

14- The Expression of Interest (EOI) must be submitted with a properly indexed set of attached documents, arranged in sequential order with continuous page numbering.

Compliance Checklist Table

Section No.	Description	Submitted (Yes/No)	Page No.
1	Covering Letter		
2	Organization Profile & Experience		
3	Team Composition & CVs		
4	Understanding of Assignment		
5	Methodology and Approach		
6	Work Plan and Timeline		
7	Deliverables		
8	Payment Terms		
9	Declarations		
10	Presentation / White Paper (Annexed)		
11.	All pages of EOI should be signed and submitted regarding acceptance of all terms & conditions of EOI		
12.	Self-Declaration about Turnover, Regular Employees, Office Presence across States		

Note: Any other details/information that the bidder finds suitable for strengthening the proposal may also be submitted as annexures.

Required supporting documents to be submitted as per table at Point – 5 of the ToR.

12. SELECTION PROCESS:

1.1. All EOI will be screened based on eligibility and submission requirement.

1.2. All applicants scoring more than the minimum score would be considered for further processing for Financial aspects including pricing and payment terms would be taken up with such eligible applicants in **Limited Tender Enquiry**.

1.3. WDRA reserves the right to seek clarification or call applicants for a presentation/ interview.

1.4. Submitting an EOI or even being shortlisted/empaneled does not automatically guarantee that any work orders or contracts will be awarded. The actual awarding of work is subject to the WDRA's discretion and the availability of projects. Additionally, WDRA has the right to cancel or discontinue the entire EOI process (and subsequent tender or empanelment) at any time without providing a reason.

CONFLICT OF INTEREST:

1.5. WDRA will be the final arbiter in cases of potential conflicts of interest. Failure to notify WDRA of any potential conflict of interest will invalidate any verbal or written agreement.

2. CONDITION UNDER WHICH EOI IS ISSUED:

The EOI is an invitation for proposals and does not constitute a contract and is issued solely to receive proposals for conduct a "Comprehensive Study on Warehousing Infrastructure, Ecosystem, Practices, Opportunities and Future Directions in India" as per the attached Terms of Reference. WDRA reserves the right to accept/ reject any or all proposals without assigning any reason whatsoever. Further, WDRA reserves the right to withdraw/ amend/ cancel /invite afresh this EOI without liability and without assigning any reason. Information provided at this stage is indicative and WDRA reserves the right to amend/add further details in the EOI at any time.

3. LAST DATE OF SUBMISSION OF EOI:

3.1. The last date of submission (Hard copy) of EOI is: 18.05.2026 (18:00 Hrs.)

3.2. Prebid meeting will be conducted on 07.05.2026 (15.00 Hrs.)

3.3. All submissions must be addressed to:

The Deputy Director (SA),
Warehousing Development and Regulatory Authority
NCUI Building, 4th Floor, 3, Siri Institutional Area, August Kranti Marg, Hauz Khas, New Delhi
- 110016, Tel. No. 49536496, 49092978

3.4. Copies of the application may be submitted at adsrr-wdra@gov.in.

FORMAT – 1

APPLICANT'S EXPRESSION OF INTEREST

The Deputy Director (SA),
Warehousing Development and Regulatory Authority, Government of India
NCUI Building, 4th Floor, 3, Siri Institutional Area, August Kranti Marg,
Hauz Khas, New Delhi - 110016, Tel. No. 49536496, 49092978

Sub: Submission of Expression of Interest for conducting a "Comprehensive Study on Warehousing Infrastructure, Ecosystem, Practices, Opportunities and Future Directions in India" as per the Terms of Reference of WDRA.

Dear Sir/Madam,

In response to the Invitation for Expressions of Interest (EOI) published on 17.04.2026 for the above purpose, we would like to express our interest to carry out the above proposed task. As instructed, we attach the following documents:

1. Organizational Details (Format-2)
2. Declaration (Format-3)
3. Authorization letter on letterhead of applicant designating the Authorized Signatory with long and short signatures of Authorized person.

Sincerely Yours,

Signature of the
applicant [Full
name of
applicant]

Encl.: As above.

Stamp.....

.....

Date:

Note: This is to be furnished on the letter head of the organization.

FORMAT - 2

S.NO.	ORGANIZATIONAL CONTACT DETAILS	
1.	Name of Organization	
2.	Type of Organization (Individual, Registered firm, LLP, Company, PSU/ Corporations registered in India.)	
3.	Whether the firm has been blacklisted by any Central Govt. / State Govt./PSU/ Govt. Bodies / Autonomous? If yes, details thereof.	
4.	Address of registered office with telephone no. & fax	
5.	Authorized Person with telephone no. & e-mail ID along with authorization letter in favour of the authorized person.	

Enclose: -

1. Any document supporting proof of registration with WDRA

Signature of the applicant

Full name of the applicant

Stamp & Date

Note: This is to be furnished on the letter head of the organization.

FORMAT – 3

DECLARATION
We hereby confirm that we are interested conducting a "Comprehensive Study on Warehousing Infrastructure, Ecosystem, Practices, Opportunities and Future Directions in India" as per the Terms of Reference of WDRA. We are not insolvent, under liquidation or subject to winding up proceedings. We are not under investigation by any law enforcement agency for unfair practices or any other offence. All the information provided herewith is true and authentic to the best of my knowledge and belief. Authorized Person's Signature. Name and Designation: Date of Signature: Note: The declaration is to be furnished on the letter head of the organization.